

May 4, 2026

To,

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400023
BSE Code: 532926

National Stock Exchange of India Limited
Exchange Plaza, Bandra – Kurla Complex,
Bandra (E), Mumbai – 400051
Scrip Code: JYOTHYLAB

Dear Sir / Madam,

Sub: Press Release

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find attached herewith Press Release by the Company in respect of its performance during the quarter and financial year ended March 31, 2026.

Kindly take the above on your record.

Thanking you,

Yours faithfully,
For Jyothy Labs Limited

Shreyas Trivedi
Head – Legal & Company Secretary

Encl.: As above

Jyothy Labs Limited

CIN: L24240MH1992PLC128651

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PRESS RELEASE

RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2026

Jyothy Labs reports strong Q4 volume growth at 10.8% and navigates cost pressures with disciplined execution.

Mumbai, May 4, 2026: *Jyothy Labs Limited*, one of India's leading fast-moving consumer goods (FMCG) companies, today announced its audited financial results for the quarter and year ended March 31, 2026.

For Q4 FY26, the Company reported revenue of ₹717 crore, registering 7.7% value growth and 10.8% volume growth year-on-year. Operating EBITDA margin stood at 13.5%, due to lower sales realization and inflation in input prices.

FY26 was marked by uneven demand and elevated input costs, particularly in the latter part of the year due to developments in West Asia. Despite these headwinds, the Company delivered consistent volume growth across the year, supported by calibrated grammage actions and a gradual recovery in consumption, especially in the second half. Additionally, GST rate reduction helped stimulate demand, particularly in the Personal Care segment from the third quarter onwards.

Rural demand remained relatively stable through most of the year, while urban demand showed improvement following GST rate changes. Organized channels, including Modern Trade, E-commerce, and Quick Commerce, continued to grow faster and increase their share of sales.

FINANCIAL HIGHLIGHTS – Q4 FY26 (YoY)

- Revenue: ₹717 crore | Value Growth: 7.7% | Volume Growth: 10.8%
- Operating EBITDA: ₹96.8 crore | Operating EBITDA Margin: 13.5%
- Profit After Tax: ₹67.5 crore

FINANCIAL HIGHLIGHTS – FY26 (YoY)

- Revenue: ₹2,944 crore | Value Growth: 3.5% | Volume Growth: 6%
- Operating EBITDA: ₹449.9 crore | Operating EBITDA Margin: 15.3%
- Profit After Tax: ₹333.2 crore

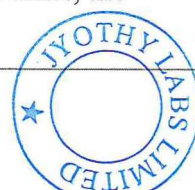
The Company remains debt-free, with a strong cash position. Net working capital improved during the year. The Board has recommended a final dividend of ₹3.5 per share for FY26.

SEGMENT PERFORMANCE:

FABRIC CARE - Fabric Whitener, Fabric Enhancer, Fabric Conditioner, Bar Soap, Detergent Powder and Liquid Detergent.

Fabric Care delivered value growth of 14.4% and volume growth of 17.8% in Q4 FY26 year-on-year, and 8.1% in value and 9.5% in volume for the full year. Liquid detergents under Ujala, Henko, Mr. White, and Morelight posted strong performance, supported by the successful launch of Dr Wool. Detergent powders held steady. Liquid detergent category pricing remains competitive in the market; the Company continues to scale liquid detergents in a meaningful and profitable manner.

J.M.R.



DISHWASHING - Dish Wash Bar, Liquid, Gel, Powder and Scrubbers.

The Dishwash segment recorded flat value growth and 5% volume growth in Q4 FY26. For the full year, the segment declined 1.3% in value while growing 6% in volume, with the divergence attributable to price reductions and increased grammage offerings. Liquids continued to outpace bars. On its Silver Jubilee, Exo launched two new variants under Exo Bar and revamped the Exo Liquid range with two new variants.

PERSONAL CARE - Body Soap, Hand Wash and Toothpaste.

The segment returned to growth, posting 20.1% value and 20.8% volume growth in Q4 FY26. Full-year growth stood at 5.2% in value and 1.6% in volume. Margo was relaunched with a new, attractively refreshed pack. Demand improved after the GST rate changes, with the impact becoming fully visible in Q4.

HOUSEHOLD INSECTICIDES - Mosquito Repellent Coil, Liquid Vaporizer, Racquet and Aerosol.

The HI segment grew 3% in value for the quarter, driven by strong volume growth in Liquid Vaporizers. For the full year, the segment declined 1.3% in value. Coil softness was offset by Liquid Vaporizer gains and newer formats. The Maxo Aerosol launch is scaling well, supporting the medium-term turnaround plan. The segment mix is improving, supporting the strategy to eliminate losses and move towards profitability.

Commenting on the financial performance of Q4 FY26, Ms. M. R. Jyothy, Chairperson and Managing Director, Jyothy Labs Limited said:

"FY26 presented the sector with challenges on both demand and costs. While consumption remained uneven for much of the year, the second half saw a clear improvement, with Q4 delivering strong volume growth across the portfolio. Fabric Care and Personal Care led the recovery, while Dishwash volumes held steady despite price competition and higher grammage offerings across the market. Input costs rose sharply towards the end of the year, driven by crude-linked inflation and developments in West Asia. Calibrated pricing actions have been taken, though the full impact is yet to flow through. As a result, margins may remain under pressure in the near term.

Demand is gradually stabilising, though its trajectory in the coming months remains contingent on broader macro environmental factors. Channel growth remains strong, particularly in modern trade and emerging formats. The Company's focus remains on driving growth, scaling recent launches, and strengthening execution across channels. We remain cautious on the external environment, but the fundamentals of our business remain strong and we are well-positioned to convert this momentum into sustained, profitable growth as we enter FY27."

About Jyothy Labs Limited: *Founded in 1983, Jyothy Labs Limited (JLL) has grown from a single-brand company with its flagship brand Ujala to a multi-brand FMCG listed on both BSE and NSE. Today, Jyothy Labs is a household name across India, producing and marketing a diverse range of products in Fabric Care, Dishwashing, Household Insecticides, and Personal Care Segments. The company's portfolio includes popular brands such as Ujala, Exo, Henko, Pril, Margo, Maxo, Mr. White, Morelight, Neem, Jovia, Dr. Wool and Maya, each with a strong presence in its respective category and recognized for quality and consumer trust.*

For more information, please contact:

-Jyothy Labs Limited; E-mail: pawan.agarwal@jyothy.com

Jyothy M.R.

