

November 12, 2025

To,

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 023
BSE Code: 532926

National Stock Exchange of India Limited

Exchange Plaza, Bandra – Kurla Complex,
Bandra (E), Mumbai – 400 051
Scrip Code: JYOTHYLAB

Dear Sir/ Madam,

Sub: Press Release

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find attached herewith Press Release by the Company in respect of its performance during the quarter and half-year ended September 30, 2025.

Kindly take the above on your record and disseminate the same for the information of investors.

Thanking you,

Yours faithfully,

For Jyothy Labs Limited

Shreyas Trivedi

Head – Legal & Company Secretary

Encl.: as above

Jyothy Labs Limited

CIN: L24240MH1992PLC128651

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Jyothy labs

PRESS RELEASE

RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2025

Jyothy Labs delivers steady Q2 with 2.8% volume growth and 16.1% EBITDA margin

Mumbai, November 12, 2025: *Jyothy Labs Limited*, one of India's leading fast-moving consumer goods (FMCG) companies, today announced its unaudited financial results for the quarter ended September 30, 2025.

The Company reported revenue of ₹ 736 crore, reflecting a 0.4% year-on-year growth in value and 2.8% growth in volume. The operating EBITDA margin stood at 16.1%, demonstrating disciplined cost management despite external headwinds.

General trade continued to remain under pressure. Modern trade, including e commerce and quick commerce, sustained double digit growth. Fabric care and dishwash performed very well in these channels.

FINANCIAL HIGHLIGHTS – Q2 FY2026 (YoY)

- Net Revenue: ₹ 736 crore, up by 0.4% (Volume Growth: 2.8%)
- Operating EBITDA margin 16.1% (₹ 118.3 crore) versus 18.9% (₹ 138.3 crore) in previous year
- Profit After Tax: ₹ 87.8 crore versus ₹ 104.9 crore in previous year

FINANCIAL HIGHLIGHTS – H1 FY2026 (YoY)

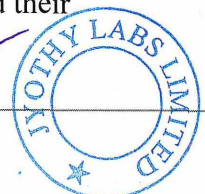
- Net Revenue: ₹ 1,487 crore, up by 0.9% (Volume Growth: 3.2%)
- Operating EBITDA margin 16.3% (₹ 242.4 crore) versus 18.4% (₹ 271.9 crore) in previous year
- Profit After Tax: ₹ 184.6 crore versus ₹ 206.8 crore in previous year

SEGMENT PERFORMANCE:

FABRIC CARE - Fabric Whitener, Fabric Enhancer, Fabric Conditioner, Bar Soap, Detergent Powder and Liquid Detergent.

The Fabric Care portfolio delivered a steady performance with 6.1% growth for the quarter. The liquid detergent range continued to scale rapidly, with revenues more than doubling year-on-year, driven by strong growth across the portfolio. Detergent powders and bars maintained their momentum during the period.

Jyothy M.R.



New launches made in the past few months have been well received and are delivering sales in line with expectations. We also introduced Dr. Wool, expanding Jyothy Labs' fabric care portfolio into a premium niche and strengthening its presence in specialized garment care.

DISHWASHING - Dish Wash Bar, Liquid, Gel, Powder and Scrubbers.

The Dishwash portfolio reported a 3.8% decline in value terms for the quarter primarily due to MRP reductions and grammage offers on bars. However, volumes remained healthy, with 3.4% volume growth during the quarter. Within the segment, liquids outperformed bars, supported by continued consumer adoption and strong brand equity.

PERSONAL CARE - Body Soap, Hand Wash and Toothpaste.

The Personal Care segment declined by 4.3% for the quarter, largely impacted by the temporary GST transition disruption in September. We expect the segment to normalize and return to growth in the second half of the current financial year.

HOUSEHOLD INSECTICIDES - Mosquito Repellent Coil, Liquid Vaporizer, Racquet and Aerosol.

The Household Insecticides segment declined by 8.9% for the quarter as the category continued to face near-term headwinds. The Company remains focused on improving profitability over the next few quarters. Recently launched Maxo Aerosols and Anti-Mosquito Racquets are gaining encouraging traction. The medium-term objective remains to reduce losses and drive a structured turnaround of the category.

Commenting on the financial performance of Q2FY26, Ms. M. R. Jyothy, Chairperson and Managing Director, Jyothy Labs Limited said:

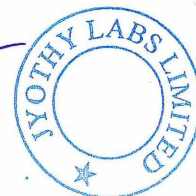
"Q2 was a disciplined step forward in what was a transition quarter. The GST rate revision led to short-term channel adjustments, but our core business remained resilient with volume growth of 2.8%.

We safeguarded profitability through cost discipline and strong cash management, closing the first half with Rs 801 crore in cash and zero debt. Looking ahead, we expect H2 to perform better than H1, supported by stable commodity costs and a gradual recovery in demand.

Our focus remains the same - keep the consumer at the centre, strengthen our core categories, accelerate detergent liquids and new launches, and bring Personal Care back to growth. We will continue to execute with precision across segments and channels and deploy capital prudently.

Subject to macroeconomic conditions, our endeavour is to close FY26 with double-digit volume growth."

Jyothy M.R.



About Jyothy Labs Limited: *Founded in 1983, Jyothy Labs Limited (JLL) has grown from a single-brand company with its flagship brand Ujala to a multi-brand FMCG listed on both BSE and NSE. Today, Jyothy Labs is a household name across India, producing and marketing a diverse range of products in Fabric Care, Dishwashing, Household Insecticides, and Personal Care Segments. The company's portfolio includes popular brands such as Ujala, Exo, Henko, Pril, Margo, Maxo, Mr. White, Morelight, Neem, Jovia, Dr. Wool and Maya, each with a strong presence in its respective category and recognized for quality and consumer trust.*

For more information, please contact:

-Jyothy Labs Limited; E-mail: pawan.agarwal@jyothy.com

Jyothy M.R.

