

Jyothy LABORATORIES LIMITED

Press release

Jyothy Laboratories closes the year with Net Sales of Rs. 1017 crore and Net Profit of Rs. 44.05 crore

Editor Synopsis

Jyothy Post Merger FY13 vs FY12:

- Net Sales up 54% at Rs 1017 crore
- EBIDTA at Rs.124 crore
- EBIDTA margin at 12%
- Net Profit at Rs 44 crore
- EPS at Rs. 2.65

Jyothy Post Merger Q4FY13 vs Q4FY12

- Net Sales up 24% at Rs 272 crore
- EBIDTA at Rs. 34 crore
- EBIDTA margin at 12%
- Net Profit at Rs 12 crore

Mumbai, May 22, 2013: Jyothy Laboratories Ltd (JLL), home-grown Indian FMCG company, reported net profit to Rs. 44 crore for the year ended March 31st 2013. Net sales for the same period grew 54% to Rs. 1107 crore compared to Rs. 663 crore in the corresponding period of last year.

EBIDTA for the year stood at Rs. 124 crore compared to Rs. 83 crore while the EBIDTA margin stood at 12%.

For the quarter ended March 31st, 2013, JLL's net profit was Rs. 12 crore . Net sales for the period were up 24% to Rs. 272 crore compared to Rs. 219 crore

Commenting on the results, **Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Laboratories Ltd** said: "The year gone by has been the year of consolidation for us. The Honorable High Court has approved Merger of JCPL with JLL effective from April 1, 2012. This has resulted into restating of the account for the current year including amortization of Brand and Goodwill cost of Rs. 44.70 crore . However cash profit for the year stood at 106 crore. Going forward, the company will focus on brand

building with extension of current brands and also continue to adapt to the continuous changes of our consumers. We are confident that these efforts will further strengthen our brands and establish better consumer connect.”

ABOUT JYOTHY LABORATORIES:

Jyothy Laboratories Ltd, a fast moving consumer goods Company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand company involved in the manufacturing and marketing of products in fabric care, mosquito repellent, surface cleaning, personal care and incense sticks.

The company has 28 manufacturing facilities in 16 locations across India, some of which are tax efficient units. JLL brands like Ujala, Maxo, Exo, Jeeva, Henko, Pril, Margo, Neem, Fa, Mr. White and Chek are well-known and established brands in their respective categories.

The Company has recently forayed into service sector in organized laundry to provide “World class laundry at affordable price at your doorstep” through its subsidiary ‘Jyothy Fabricare Services Limited’.

For more information, please contact:

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