

For immediate release



**Jyothy Labs Ltd, (Formerly known as Jyothy Laboratories Limited)**  
**Q1FY20 Results (Consolidated)**

Net Revenue at Rs. 422.5 crore, up by 2.2% (Non-HI Growth 4.2%)

Operating EBITDA margin at 15.5% (Rs 65.6 cr) v/s 13.7% (Rs 56.6 cr), up by 15.8%

Net profit at Rs. 37.4 crore, up by 11.6%

**Q1FY20 v/s Q1FY19**

- Net Revenue at Rs. 422.5 crore v/s Rs.413.3 crore, up by 2.2%
- Operating EBITDA margin at 15.5% (Rs 65.6 cr) v/s 13.7% (Rs 56.6 cr), up by 15.8%
- Net Profit at Rs. 37.4 crore v/s Rs. 33.5 crore, up by 11.6%
- Basic EPS (not annualized) at Rs. 1.07 v/s Rs. 0.97, up by 11.6%

**Mumbai, July 23, 2019:** Jyothy Labs Ltd, a home grown Indian FMCG Company, today reported a Net Revenue of Rs. 422.5 crore for the quarter ended June 30, 2019 as against Rs. 413.3 crore for the corresponding quarter last year. During the period, the Net Profit stood at Rs. 37.4 crore as against Rs. 33.5 crore up by 11.6%.

The Operating EBITDA margin for the quarter stood at 15.5% (Rs 65.6 cr) as against 13.7% (Rs 56.6 cr) in Q1FY19 up by 15.8%. The company reported basic EPS of Rs. 1.07 as against Rs. 0.97 in the corresponding quarter of last year, up by 11.6%.



### Consolidated Segmental Performance (Q1FY20 v/s Q1FY19)

- **Fabric Care:** Includes **Fabric Whitener, Fabric Enhancer, Bar Soap, Detergent Powder**
  - Net Revenue in Q1FY20 stood at Rs. **186.6** crore as against Net Revenue of Rs. **177** crore in Q1FY19, up by **5.4%**. Segment Profit for the same period stood at Rs. **36.7** crore as against Rs. **37.8** crore in previous year.
- **Dishwashing:** Includes **Dish Wash Bar, Liquid, Dish Wash Scrubber and Scrubber Steel and Powder**
  - Net Revenue in Q1FY20 stood at Rs. **134.3** crore as against Net Revenue of Rs. **132.8** crore in Q1FY19, up by **1.1%**. Segment Profit for the same period stood at Rs. **16.1** crore as against Rs. **15.2** crore in previous year.
- **Household Insecticides:** Includes **Mosquito Repellent Coil, Liquid, Incense sticks and Card**
  - Net Revenue in Q1FY20 stood at Rs. **25.3** crore as against Net Revenue Rs. **32.3** crore in Q1FY19, down by **21.6%**. Segment loss for the same period stood at Rs. **5.2** crore as against loss of Rs. **4.7** crore in previous year.
- **Personal Care:** Includes **Body Soap, Face Wash, Toothpaste, Deo Classic, Talcum Powder, After Shave, Moisturizer**
  - Net Revenue in Q1FY20 stood at Rs. **59.7** crore as against Net Revenue of Rs. **52.7** crore in Q1FY19, up by **13.3%**. Segment profit for the same period stood at Rs. **18.4** crore as against Rs. **11.7** crore in previous year.

Commenting on the performance, **Mr. M P Ramachandran, Chairman & Managing Director, Jyothy Labs Ltd** said, *"We have started this year with a positive outlook inspite of severe drought. The first quarter of this year has witnessed consumption slowdown however we do expect that the coming quarters will accelerate the growth of the business. We have been focusing on innovations and product differentiation and we believe that this will have a long term benefit for us."*

#### **ABOUT JYOTHY LABS LIMITED**

Jyothy Labs Ltd, a fast moving consumer goods Company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand, BSE & NSE listed company involved in the manufacturing and marketing of products in Fabric care, Dishwashing, Household Insecticides and Personal care.



The company boasts of 10 brands in its kitty including **Ujala, Maxo, Exo, Henko, Pril, Margo, Neem, Chek, Mr. White and Maya** that are well-known and established brands in their respective categories.

The company is also engaged into service sector in organized laundry to provide "World class laundry at affordable price at your doorstep" through its subsidiary 'Jyothy Fabricare Services Limited'.

For more information, please contact:

Aniket Singh Chandel	Priya Mishra
Adfactors PR	Adfactors PR
M: +91 9987572883	M: +91 9769994866
E-mail: <a href="mailto:aniket.chandel@adfactorspr.com">aniket.chandel@adfactorspr.com</a>	E-mail: <a href="mailto:priya.mishra@adfactorspr.com">priya.mishra@adfactorspr.com</a>

