# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

5th Floor, Block B 2 Nirlon Knowledge Park Off Western Express Highway Goregaon (East), Mumbai-400 063, India

Tel:+91 22 6192 0000 Fax:+91 22 6192 3000

## Limited Review Report

Review Report to The Board of Directors Jyothy Laboratories Limited

- 1. We have reviewed the accompanying statement of unaudited financial results of Jyothy Laboratories Limited ('the Company') for the quarter ended June 30, 2014 (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Without qualifying our report and as more fully described in Note 7 of the Statement, we draw attention to managerial remuneration paid / provided by the Company for the year ended March 31, 2013 in excess of the limits prescribed under the Companies Act, 1956. As informed to us, the Company has filed an application with the Central government for approval of such excess remuneration.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", specified under the Companies Act, 1956 (which are deemed to be applicable as per section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

ICAI Firm registration number: 101049W

Chartered Accountants

per Vikram Mehta

Partner

Membership No.: 105938

Place: Mumbai

Date: August 13, 2014

# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

5th Floor, Block B 2 Nirlon Knowledge Park Off Western Express Highway Goregaon (East), Mumbai-400 063, India

Tel: +91 22 6192 0000 Fax: +91 22 6192 3000

### Limited Review Report

Review Report to The Board of Directors Jyothy Laboratories Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Jyothy Laboratories Group comprising Jyothy Laboratories Limited ('the Company') and its subsidiaries (together, 'the Group'), for the quarter ended June 30, 2014 (the "Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. We did not review revenues and assets of Rs. 432 lacs for the quarter ended June 30, 2014 and Rs. 3,485 lacs as at June 30, 2014 respectively, included in the accompanying unaudited consolidated financial results relating to five subsidiaries whose financial information are based on the management accounts provided to us. Our conclusion on the unaudited quarterly financial results, in so far as it relates to such subsidiaries is based solely on these accounts.
- 4. Without qualifying our report and as more fully described in Note 7 of the Statement, we draw attention to managerial remuneration paid / provided by the Company for the year ended March 31, 2013 in excess of the limits prescribed under the Companies Act, 1956. As informed to us, the Company has filed an application with the Central government for approval of such excess remuneration.
- 5. Without qualifying our report, we draw attention to Note 6 of the Statement. The Company has opted to publish consolidated unaudited financial results for the financial year 2014-15 for the first time. Accordingly, the corresponding figures for the quarter ended March 31, 2014 and quarter ended June 30, 2013 are based on management accounts and have not been reviewed by us.
- 6. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 Interim Financial Reporting specified under the Companies Act, 1956 (which are deemed to be applicable as per section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

ICAI Firm registration number: 101049W

Chartered Accountants

per Vikram Mehta

Partner

Membership No.: 105938

Place: Mumbai

Date: August 13, 2014

### goods, work-in-progress and traded goods Income from operations Particulars PART - I Short provision for tax of earlier year Profit before prior period items, exceptional items Profit before Finance cost and Tax Profit from Operations before Other Income, Finance Total expenditure (e) Advertisement and Sales Promotion expense (d) Employee cost (c) (Increase)/ decrease in inventories of finished (b) Purchase of traded goods Expenditure (b) Other Operating Income (a) Net Sales Minoray different (share in loss) Profit from ordinary activities before tax Exceptional item (Refer Note 3) Prior period item (Refer Note 2) Other Income cost and Tax (f) Depreciation, amortisation and impairment (a) Cost of raw material and components consumed (g) Other expenditure Net Profft for the year / period . Profit from ordinary activities before minority ax expense Total Income inance Cost Registered Office: Ujala House, Ramakrishna Mandir Road, Kondivita, Andheri East, Mumbai 400 059. CIN: L24240MH1992PLC128651 UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014 Unaudited 30.06.2014 35,522.97 31,805.41 35,488.76 5,468.82 4,317.69 3,301.53 7,587.54 12,001.59 1,738.20 3,746.10 5,176.05 5,176.05 3,717.56 5,176.05 5,176.05 (887.24) 1,751.26 292.77 34.21 JYOTHY LABORATORIES LIMITED Quarter Ended 31.03.2014 Audited (Note 4) 31,541.05 32,991.38 33,341.36 11,807.52 6,356.69 2,916.70 2,916.70 2,916.70 2,916.70 3,322.04 4,081.84 3,960.01 3,082.44 1,800.31 1,540.71 ,521.73 711.84 349.98 405.34 Standalone Unaudited 30.06.2013 31,965.01 28,718.01 32,061.31 7,365.34 4,629.37 1,665.95 2,870.06 2,963.42 3,343.30 8,890.88 2,870.06 3,867.86 3,049.01 2,870.06 3,472.11 1,518.24 1,286.07 554.57 96.30 93.36 Year Ended 31.03.2014 Audited 126,017.94 125,510.57 115,469.75 30,549.63 36,560.92 10,548.19 11,865.73 10,611.41 10,860.27 10,611.41 16,171.61 16,247.40 10,630.20 6,160.41 5,311.34 5,623.42 230.07 549.83 507.37 18.79 Unaudited 30.06.2014 38,547.79 38,513.57 34,159.97 12,336.12 8,575.52 4,387.82 3,854.48 4,241.83 4,247.87 5,164.43 4,210.82 4,246.45 4,247.87 4,584.48 (792.64 811.24 336.61 196.66 34.22 6.04 4.62 Quarter Ended 31.03.2014 Unaudited (Note 4) 35,593.79 35,987.16 33,633.72 12,173.93 3,572.27 4,425.73 2,148.46 2,183.83 2,353.44 7,860.81 2,640.90 4,796.26 2,145.43 2,162.47 621.01 183.71 393.37 457.07 287.46 21.36 13.33 Consolidated (3.03)0.68 Unaudited 30.06.2013 33,257.85 33,353.45 29,138.18 9,162.45 7,220.73 2,462.88 4,005.72 3,525.00 2,468.73 2,638.43 4,359.04 4,215.27 4,118.30 2,473.93 1,720.61 -571.37 534.61 143.77 95.60 93.36 11.05 71.14 5.85 Amount (Rs in lacs) Year Ended 31.03.2014 Audited 132,386.63 131,839.37 119,097.43 31,759.26 37,852.46 14,106.79 13,289.20 14,420.56 13,815.46 18,991.47 2,432.24 8,121.34 (174.02) 8,143.19 8,185.04 8,580.13 5,526.66 817.59 547.26 230.07 165.02 21.85 44.23 19.47

S.R. BATLIBOI & ASSOCIATES LLP

MUMBAI

Debt Equity Ratio Debt Service Coverage Ratio	Reserves excluding Revaluation Reserves as per the balance sheet of previous accounting year Debenture Redemption Reserve (included above)  Basic and diluted earnings per share (Rs)	Paid up equity share capital (Face value of Re 1 each)  Paid-up Debt Capital
ualised	2.86	1,810.23
nualised	Not 1.61	1,810.23 1,810.23
Annualised	1.73	1,660.23
0.5 <mark>8</mark> 4.20 4.20	65,261.73 1,250.00 6.21	1,810.23 51,500.00
	2.35 Not Annualised Not	1,810.23
Annualised	1.19	1,810.23
	1.49 Not Annualised	1,660.23
0.68 2.74 2.99	56,714.44 1,250.00 4.77	52,591.94

DART II Information for the quarter ended June 30, 2014	2014							
A - Particulars of Shareholding								
Public Shareholding -Number of shares	60,142,095	60,142,095	60,279,378	60,142,095	60,142,095	60,142,095	60,279,378 36,31%	60,142,095
-Percentage of share holding	33.22%	33.22%	,30,31%	33.22.0	To the second to the			
Promoter and Promoter group Shareholding								
a) Pledged/ Encumbered		200000		\$0 500 000	50,500,000	50,500,000	i	50,500,000
- Number of Shares	50,500,000	50,500,000		00,000,000	20,000,000			
- Percentage of Shares (as a % of the total		41 700/		41 78%	41.78%	41.78%	1	41.78%
shareholding of promoter and promoter group)	41.78%	41./8%		14.000				
- Percentage of Shares (as a % of the total share		27 0000		27 90%	27.90%	27.90%	3.	27.90%
capital of the Company.)	27.90%	27.90%		i i				
b) Non-encumbered		20.201 401	105 744 118	70 381 401	70.381.401	70,381,401	105,744,118	70,381,401
- Number of Shares	70,381,401	70,381,401	103,744,110	10,501,101				
- Percentage of Shares (as a % of the total			100 000	%0CC 8>	58.22%	58.22%	100.00%	58.22%
shareholding of promoter and promoter group)	58.22%	58.22%	100.0070	00.22.70	0.00			
- Percentage of Shares (as a % of the total share				700000	7088 8E	38 88%	63.69%	38.88%

B - Investor Complaints	
Particulars	Quarter Ended June 30, 2014
Pending at the beginning of the quarter	NIL
Received during the quarter	45
Disposed off during the quarter	NIL 45
Remaining unresolved at the end of the quarter	- CHANGE

SIGNED FOR IDENTIFICATION
BY
S.R. BATLIBOT & ASSOCIATES LLP
MUMBAT



# votes :

- The statutory auditors have carried out a limited review of the financial results of the Company. The same were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on August 13, 2014.
- Prior period item in consolidated financial results relates to sales promotion expenses incurred relating to previous years
- 3. Exceptional item relates to additional payment towards retrenchment of employees on closure of the Bhubaneshwar and Chennai manufacturing unit
- 4. The figures for the quarter ended March 31, 2014 is the balancing figure between the audited figures in respect of the full financial year and the year to date figures upto the third
- 5. Effective April 1, 2014, the Company has revised the useful life of certain fixed assets based on Schedule II to the Companies Act, 2013 for the purposes of providing depreciation of Rs 105.58 lakh) representing the carrying amount of the assets with revised useful life as Nil, has been charged to the opening reserves as on April 1, 2014 pursuant to the the depreciation for the quarter ended June 30, 2014 is higher and the profit before tax is lower to the extent of Rs 172.47 lakh. Further, an amount of Rs 205.04 lakh (net of tax on fixed assets. Accordingly, the carrying amount of the assets as on April 1, 2014 has been depreciated over the remaining revised useful life of the fixed assets. Consequently,

on April 1, 2014 pursuant to the Companies Act, 2013. an amount of Rs 240.05 lakh (net of tax of Rs 123.61 lakh) representing the carrying amount of the assests with revised useful life as Nil, has been charged to opening reserves as In the consolidated unaudited financial result the depreciation for the quarter ended June 30, 2014 is higher and profit before tax is lower to the extent of Rs.212.04 lakh. Further

Companies Act, 2013.

- 6. The Company has opted to publish consolidated unaudited financial results for the financial year 2014-15 for the first time. Accordingly, the corresponding figures for the quarter ended March 31, 2014 and quarter ended June 30, 2013 are based on management accounts and have not been reviewed by the auditors
- 7. In the previous year, the Company had received the Central Government approval for three directors in respect of management remuneration paid for the year ended receipt of such approval, the excess remuneration paid is held in trust by said Director. March 31,2013. The Company is yet to receive the Central Government approval for management remuneration paid to one director for the year ended March 31, 2013. Pending
- 8. Ratios for the year ended March 31, 2014 have been computed as follows:-Debt comprises long-term borrowings and current maturity of long-term borrowings. Debt Service Coverage Ratio = Earnings before Finance Cost, Depreciation and Tax / (Interest on debt + Principal repayment) Interest Service Coverage Ratio = Earnings before Finance cost, Depreciation and Tax / Interest on debt

9. Previous period / year's figures have been regrouped/rearranged wherever necessary.

SIGNED FOR IDENTIFICATION
BY
S.R. BATLIBOI & ASSOCIATES LLP

Place: Mumbai

August 13, 2014

For and on behalf of the board

M.P. Ramachandran Chairman and Managing Director

# REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED JYOTHY LABORATORIES LIMITED

Amount (Rs in lacs)

Exceptional item  Profit Before Tax  Capital Employed: (Segment Assets - Segment Liabilities)  A. Soaps and Detergent  B. Home care  C. Laundry Services  D. Others  E. Unallocated assets/(liabilities) (net)  2,12	ax  'ed: - Segment Liabilities)  etergent  vices	ax  'ed: - Segment Liabilities)  etergent  vices	ax	ax  (red:	ax yed: - Segment Liabilities)	ax yed:	ax yed:	ax	Exceptional item		Prior period item	Add: Unallocable Income 1,7	(ii) Other unallocable expenditure (8	Less: (i) Finance cost (2	Total 4,5		C. Laundry Services			Segment Results: Profit / (Loss) before tax and finance cost		Inter Segment Revenue	Total 35,7		C. Laundry Services		Segment Revenue: A. Soaps and Detergent 29.2	Unaudited	Particulars 30,06,2014			
51,601.50 9,799.10 2,284.14 29,226.64	501.50 799.10 284.14	501.50	501.50	501.50	601 60				5,176.05		<u>J</u>	1,743.45	(843.36)	(292.77)	4,568.73	(45.82)		416.43	4,198.12		35,488.76	(286.21)	35,774.97	603.97		5,946,43	29,224.57	lited		Q		
27,835.96	The same of the last	2 346 62		1,333.31	7 775 71	50 528 06			2,916.70	*	(0)	1,518.91	(693.55)	(405,34)	2,496.68	12.45	1	(79.37)	2,563.60		32,991.38	(339.77)	33,331.15	647.86		9,906.04	22,777.25	Audited (Note 4)	31.03.2014	Quarter Ended	Standalone	
Contract of the Contract of th	7 157 58	2,854.46		19.076.8	0 570 01	55 689 51			2,870.06	(93.36)		1,275.82	(633.76)	(1,665.95)	3,987.31	(272.51)	i	357.49	3,902,33		31,965.01	(138.09)	32,103.10	784.50	i.	5,864.63	25,453.97	Unaudited	30.06.2013		alone	
	27,835.96	2,346.62	k	10,000,1	722521	50 528 06			10,630.20	(230.07)	10	5,590.69	(2,662.89)	(5,311.34)	13,243.81	(283.13)		833.76	12,693.18		125,510.57	(1,209.99)	126,720.56	2,264.94	,	29,131.97	95,323.65	Audited	31.03.2014	Year Ended		
	26,283.47	422.91	12,556.11	9,/22.3/	0757 37	28 490 95			4,247.87	.00		212.39	(486.54)	(336.61)	4,858.63	15.21	(317.08)	371.15	4,789.35		38,513.57	(286.21)	38,799.78	601.51	1,016.54	6,730.07	30,451.66	Unaudited	30.06.2014			
	24,914,29	395.84	12,957,49	71.040.12	7 640 13	27.687.90			2,162.47	*	(21.36)	344.72	(310.45)	(457.07)	2,606.63	70.94	(303.88)	(173.27)	3,012.84		35,593.79	(339.77)	35,933.56	640.34	978.13	10,814.93	23,500.16	Unaudited (Note 4)	31.03.2014	Quarter Ended	Consol	
	16,404.73	756.19	9,402.51	9,370.00	0 570 88	30.690.96			2,473.93	(93.36)	(71.14)	126,10	(284.60)	(1,720.61)	4,517.54	(234.44)	(234.90)	378.03	4,608.85		33,257.85	(138.09)	33,395.94	789.68	975.81	5.864.64	25,765.81	Unaudited	30.06.2013		Consolidated	
17 202 64	24,914,29	395.84	12,957.49	7,040,12	7 640 13	27.687.90			8,185.04	(230.07)	(165.02)	871.02	(1,224,14)	(5,526.66)	14,459.91	(43.65)	(1,136.83)		14,872.73		131,839.37		1.	2,255.27	3.847.72	30,829,74	96,116.63	Audited	31.03.2014	Year Ended		The same of the sa

dhoop and mosquito repellents. Laundry services includes drycleaning and laundry. Others includes Body care. Note: Soaps and detergents includes fabric whitener, fabric detergent, dishwash bar and soaps including ayurvedic soaps. Home care products includes incense sticks, scrubber, Place: Mumbai BY Y S.R. BATLIBOI & ASSOCIATES LLP

August 13, 2014

For and on behalf of the board

Chairman and Managing Director M.P. Ramachandran